

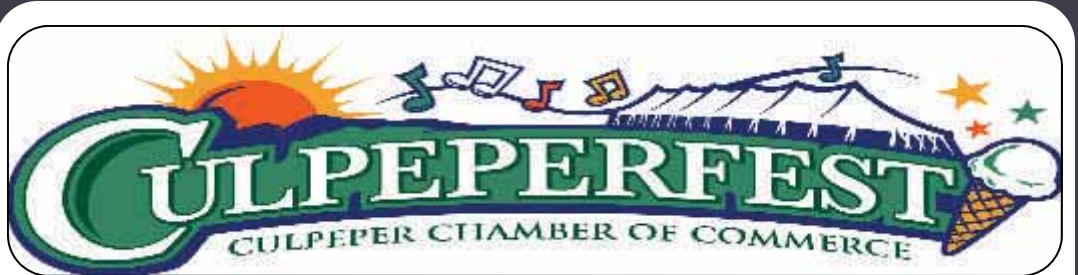


CHAMBER NEWS

JULY/AUGUST 2010

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The Chamber News is
published by
The Culpeper County
Chamber of Commerce

109 S. Commerce Street
Culpeper, VA 22701

Phone: (540) 825 - 8628
Fax: (540) 825 - 1449

www.CulpeperChamber.com
info@culpeperchamber.com

2010 Thank You To Our Culpeper Fest Sponsors



GRANDCHAMPION Culpeper Star-Exponent

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Found & Sons Funeral Chapels
Kid Central

Piedmont Communications, Inc.
Powell Wellness Center
Times Community Newspapers
Your Community PhoneBook

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Members in the News

Bo Kilby and Jay Murray completed an intense two-Day training for Generac standby generators as part of **R. W. Kilby Wire and Water's** continuing education. Course completion enables **R.W. Kilby Wire and Water** to continue as a technical service representative for Generac, one of the country's leading standby generator providers.

Alan Boxley of R.W. Kilby Wire & Water participated in an advanced radiant heat seminar sponsored by May Supply Company in Harrisonburg, VA. The seminar, taught by Viega ProRadiant Sales Manager, August Piazza, covered various types of radiant heat installations and methods of circulating and controlling the systems to provide premium comfort and efficiency.

The **Hospice of the Rapidan** held its annual Volunteer Appreciation Luncheon on April 14th at the Culpeper Country Club and honored over 50 of their volunteers for their outstanding service to the community. **Bill Corddry** of Warrenton was the **Hospice of the Rapidan's 2010 Volunteer of the Year** with **Sharon O'Keefe** of Bealeton receiving the **Joella Bradshaw Rookie Volunteer of the Year award**. There were also 52 other volunteers who were honored for their exemplary service.

Thank you for your services to this Organization and the communities you served.

During a recent visit to Culpeper the upper management of Brussels based Neuhaus granted **The Frenchman's Corner** "Partner Store Level". As a partner store **The Frenchman's Corner** will run its chocolate section exactly as a **Neuhaus** store, this will include policies and procedures as well as marketing. Limited edition and exclusive chocolates editions found only in **Neuhaus** New York and Washington, DC stores will now find their way to Culpeper. **The Frenchman's Corner** also received authorization to become the sole and only US based distributor to sell **Neuhaus** on line.

Congratulations to **Pastor Lonnie Wilkerson** upon his ordination as an elder of the Church of the Nazarene. He is the pastor at **Hope Community Church of the Nazarene** in downtown Culpeper. This call has resulted in a 6 year journey as a bi-vocational minister. During the week he commutes to Reston, Virginia as a subcontracts administrator for SAIC.

Culpeper Christian School first through eighth graders participate each year in the Presidential Physical Fitness Program. In five athletic disciplines - shuttle race, V-sit and reach, pull-ups, sit-ups, and distance runs - students must earn at least 85% for eligibility. This year 42% of our students achieved the National Presidential Award and 42% achieved the Presidential Award for a total of 84% being recognized for their athletic achievement.

Culpeper Christian School first through eighth graders achieved an average composite score of 80% on the Stanford 10 National Standardized Test. This means **Culpeper Christian School** students scored higher than 80% of students nationally who also took this standardized test. Two thumbs up for the students at **Culpeper Christian School!!!!**

Brown Harris Wealth Management would like to congratulate **Todd Brown** for his "Good Scout" Award. We are proud of all his hard work and commitment to the Culpeper community. Way to go **Todd!**

"PuroClean Emergency Restoration owners, **Jim & Maureen McNemar**, are beginning their third year servicing Central, VA. The "Paramedics of Property Damage" professionals say the two year anniversary marks a milestone assisting insurance adjusters, insurance agents, real estate agents, property managers and home inspectors to care for their clients sick properties.

Thank you, chamber members, for your continued support, and to the agencies, locally and in surrounding counties that rely on our services. Our experts RESPOND, RESTORE and RESCUE damage from water, fire, smoke, biohazard and MOLD and do whatever it takes to make property damage return to pre-loss conditions as quickly, efficiently and timely as possible.

The **Services to Abused Families, Inc. (SAFE)** board of directors is proud to announce that **George F. Stockes, III** has been hired to be the new executive director of the agency effective July 1, 2010.

George has served as the Interim Executive Director for the past six months and had served on the board of directors for about two and a half years prior to that.

In the short time **George** has been at the helm of the agency, **SAFE** has experienced tremendous growth internally as well as in the five counties (Culpeper, Orange, Madison, Rappahannock and Fauquier) it serves. The board of directors is looking forward to working with **George** to further expand the agency services and continue to "market" **SAFE** to the communities.

The Commissioners of the Revenue Association of Virginia announced that **Culpeper Deputy Commissioner of the Revenue, Toni L. Upton**, has been awarded the title Master Deputy Commissioner of the Revenue, under the Master Weldon Cooper Center for Public Service and the School of Continuing and Professional Studies. The program was developed to enhance the professionalism of local government officials and their staff and is sanctioned by the Virginia General Assembly.

The program, which takes a minimum of three years to complete, requires a combination of extensive education and governmental experience. The process is an ongoing educational experience which does not end with receipt of the Master designation. In order to maintain the Master designation, the Deputy Commissioner must satisfactorily complete a minimum number of hours in continuing education after receipt of the initial designation. **Ms. Upton** has been with the **Culpeper Commissioner's office** for 4 years and serves as Personal Property Assessment Specialist. **Ms. Upton** is also a member of the Virginia Association of Assessing Officers (VAAO), the Virginia Association of Local Tax Auditors (VALTA) and serves on the personal property subcommittee for Bright & Associates COR User Group.

Reformation Lutheran Church has a new location! Visit them at 509 South Main Street, the big brick building across Scanlon Street from their former site. Come and see their new facility where **Pastor Brad** and the congregation wait to welcome you!

Kudos to **Melissa & Mike Martin** for getting their business **Bruster's Real Ice Cream/Nathan's Hot Dogs** in building mode. They have been working on getting their business up and running for over 3 years now. We will look forward to when the doors open!!!!

Welcome New Members

ETHERSPEAK COMMUNICATIONS, LLC
 14115 Lovers Lane, Suite 130
 Culpeper, VA 22701
 703-221-9999
 Joe Lenig
 Telecommunications

FIREARMS TRAINING & ASSOCIATES
 11965 A Lee Highway
 Sperryville, VA 22740
 540-987-9565
 Mark Esola
 Sports/Recreation

INCENTIVES MAGAZINE, LLC
 P.O. Box 143
 Boston, VA 22713
 540-547-9000
 Brenda Lunceford
 Media Print

TRADING POST GUNS
 12767 Lee Highway
 Washington, VA 22747
 540-675-1953
 Ken Carter
 Firearms & Ammunition

ROYALE COACH AND LIMOUSINE, LLC
 P.O. Box 145
 Elkwood, VA 22718
 540-829-5166
 J. C. Mitchell
 Transportation Service

SECOND LOOK STUDIO
 121 West Locust Street, Suite 101
 Culpeper, VA 22701
 540-717-9790
 Jason Holloway, Jerry Brick
 Health/Fitness

U-NEAK DESIGNS
 621 Kings Grant Road
 Culpeper, VA 22701
 877-249-5104
 Carolyn Southey
 Custom Embroidery Service

Members get great benefits!

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GOLD SPONSOR

 **Powell Wellness Center**
 Health & Fitness

SILVER SPONSORS



Thank You!



Business Hours
 Monday - Friday
 8:00 am to 8:00 pm
 Saturday 8:00 am - 4:00 pm
 Sunday 9:00 am - 1:00 pm

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- * Color Copies
- * Post Cards
- * Fliers
- * Pocket Folders
- * Posters
- * Menus
- * Laminating
- * Raffle Tickets
- * Sell Sheets
- * Door Magnets
- * Labels
- * Banners
- * Direct Mail
- * Stationery
- * Receipt Books
- * Door Hangers
- * Complete Wedding Packages
- * Rack Cards

**250 8.5 x 11
 8 page
 News Letters**

@69 cents each

Chamber Members get 20% off

CULPEPER REGIONAL HOSPITAL FOUNDATION'S 15TH ANNUAL GOLF CLASSIC

Proceeds to benefit Nursing Excellence

Thursday, September 23, 2010

Country Club of Culpeper

12 noon - Registration/door prizes/box lunch

1:00 pm - Shotgun start

6:00 pm - Dinner and awards banquet



*To become a sponsor or for more information, please call
540.829.8817 or e-mail tdunn@culpeperhospital.com.*



June R.A.V.E. Luncheon Hospice of the Rapidan, Inc.



CULPEPER BUSINESS PARTNERS TUESDAY LEADSHARE GROUP

Join us Tuesdays at 8:30 a.m. at
RADISHES & ROSES located
106 W. Cameron Street in Culpeper.

We have grown over 100% in the last year since becoming a part of the chamber due to our wonderful group dynamic and referred closed business. See what the power of networking can do for your business!

Business openings currently include:

- *Mechanic *Florist *Hairdresser *Computer Repair
- *Gym Personal Trainer *Travel Agent *Electrician
- *Plumber *Lawyer AND MORE

Any Questions?

Please Contact President: Bill Canavan
(434) 466 - 1925 cell



New Wednesday Evening Leadshare Group

Gearing up to start in
September 2010!!!

Wednesdays

6:00 p.m. - 7:00 p.m.

At the Depot Conference Facility
113 S. Commerce Street
Culpeper

Can't do early mornings?

Lunch time too busy?

This Wednesday evening group may be
just what you are looking for.

Mark your calendar for Wednesdays
starting in September to
participate in this Leadshare Group!



Contact Karen Souder @ 703-994-6497
or karen@kmsouder.com
to reserve your spot now!

THURSDAY LEADSHARE GROUP

Please visit the Thursday LeadShare Group!
8:00 a.m., Every Thursday Morning
Currently meeting at MillStone Family Restaurant
891 Willis Lane, Business 29 South
Culpeper

With nearly 30 local businesses represented, the Thursday LeadShare group is celebrating it's 10th year in existence and our members have passed and received thousands of referrals. "The impact this group has had on my business and my ability to build relationships with other local businessmen and women has been amazing. I highly recommend it to anyone that wants to grow their business by means of referral." - Tom Stewart, SLS Mortgage

We currently have opening for : Lawyers, Caterers, Psychologists, Sign Shops, Banks, Plumbers, Electricians, HVAC Specialists, Doctors, and more!



For more information call
Tom Stewart @ 540-229-4846 or
Kelly McBride@ 703-585-0315

Friday Leadshare Group

The Friday LeadShare group has been around for over 8 years. We have over 15 members of which last year each member respectively obtained a 18,300% return on investment. The initial fee of \$60 per year allowed each member to gain over \$11,000 in closed business last year. So far, year to date, we have shared over 130 referrals which has put over \$25,000 in our members collective pockets. Not only do you gain a great return on your investment, you also get to pick the minds of many great and successful local business professionals and owners. Our collective membership contains business owners like Hallmark Reflections, Just Funnin', Brusters Real Ice Cream, Nathan's Famous Hotdogs; we also have a website developer, car dealer, payment systems specialist, realtor, mortgage professional, investment and retirement specialist, therapeutic massage and aromatherapy specialist, legal specialist, jeweler, CPA, advertising consultants (in print, radio & products) and Insurance agents (in auto, home, life and commercial). If making money, gaining knowledge and meeting great people is something that interests you, stop in anytime. **Our meetings take place at Radishes & Roses located at 106 West Cameron Street, Culpeper, VA., 22701. We meet every on Friday mornings from 8:00am - 9:30am .**

We look forward to seeing you there!

Contact:
Dustyn Deal, President
540-229-1161





Compassionate & Dignified End-of-Life Care

*The Board of Directors of
Hospice of the Rapidan*

cordially invites Chamber members to its

ANNUAL GALA



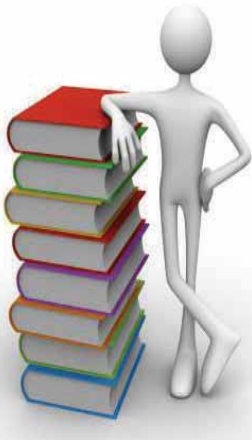
honoring Neil Mairs and Cindy Greene

Saturday, September 18, 2010 at 6:00 pm

*The Joseph R. Daniel Technology Center
18121 Technology Drive
Culpeper, Virginia*

*Cocktails, Dinner, Dancing & Auction
Black Tie*

SPONSORING THE GALA is an outstanding way for Chamber members and leading area businesses and professionals to support a vital area healthcare resource and demonstrate their commitment to their community. Sponsorships at various levels and individual tickets are available. For more information visit hotr.org/gala2010.htm or call (540)-825-4840.



40th Annual Business, Industry, & Education Day

Thursday, August 19, 2010

8:30am - 10:15am

**Culpeper County High School
14240 Achievement Dr., Culpeper**

Join us and meet the school's administrative staff and all new and returning faculty.

Showcase your business in front of Culpeper's largest employer- Culpeper County Public School System

Display your business or organization to over 1000 consumers for a minimal registration fee of just \$50!

For more information contact the Chamber Office at 540-825-8628

E-mail:

info@culpeperchamber.com

Website:

www.culpeperchamber.com

We would like to thank the following Chamber Members for linking to the Chamber's website from their business website:

**Millstone Family
Restaurant**

www.millstonerestaurantva.com

R & R Printing & Mailing

www.rnrprinting.net

Advertise in The Chamber Newsletter

**Deadline date
for
September/
October
issue is
September 3,
2010**

Ad Sizes

Inside back cover, full page, color
8 1/2 x 11 double sided (insert)
8 1/2 x 11 single sided (insert)
Full page ad - 8 1/2 x 11
1/2 page ad (7 1/2" x 4 3/4")
1/4 page ad (3 3/4" x 4 5/8")
business card ad (3 3/4" x 2 1/4")

Ad Prices

\$300
\$200 (600 copies supplied by member)
\$150 (600 copies supplied by member)
\$150
\$100
\$50
\$25

- Must allow a 1/2 inch margin for all full page and double page Ads.
- All Ads must be camera ready and approved.
- Ads need to be in .jpg format
- Space is limited; Ads will be placed on a first come first serve basis!

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Fleet Services, Inc.

16306 Braggs Corner Rd.

Culpeper, VA 22701

Phone: 540-829-8703



JUNE MEMBERSHIP MIXER MILLER Orthodontics




CHAMBER OF COMMERCE CALENDAR

JULY

- Jul 1, 8, 15, 22, 29 **Thursday Leadshare**, 8:00 a.m. - 9:00 a.m.
MillStone Family Restaurant
- Jul 5 **Independence Day Holiday**
Chamber Office Closed
- Jul 6, 13, 20, 27 **Tuesday Leadshare**, 8:30 a.m.- 9:30 a.m.
Depot Conference Facility
- Jul 7, 14, 21, 28 **Wednesday Leadshare**, 6:00 p.m. - 7:00 p.m.
Depot Conference Facility
- Jul 2, 9, 16, 23, 30 **Friday Leadshare**, 8:00 a.m. - 9:00 a.m.
Depot Conference Facility
- Jul 6 **Young Prof. Group Committee**, 12:00 p.m.– 1:00 p.m.
Depot Conference Facility
- Jul 6 **Membership Committee**, 8:30 a.m. - 9:30 a.m.
Depot Conference Facility
- Jul 9 **Marketing Committee**, 9:30 a.m. - 10:30 a.m.
Depot Conference Facility
- Jul 15 **Young Prof. Group Luncheon**, 11:30 a.m. - 12:30 p.m.
Pancho Villa Mexican Restaurant
- Jul 16 **Small Business Committee**, 8:30 a.m. - 9:30 a.m.
Depot Conference Facility
- Jul 20 **Executive Committee**, 7:30 a.m. - 9:00 a.m.
Depot Conference Facility
- Jul 21 **Business Development Committee**, 7:30 a.m. - 8:30 a.m.
Depot Conference Facility
- Jul 22 **Membership Mixer**, 5:30 p.m. - 7:30 p.m.
Culpeper Regional Airport
Hosted by: Commemorative Air Force -
National Capitol Squadron
- Jul 27 **Board of Directors**, 7:30 a.m. - 9:30 a.m.
Depot Conference Facility
- Jul 27 **Pepper Open Committee**, 4:00 p.m. - 5:00 p.m.
Depot Conference Facility
- Jul 29 **Young Prof. Group Event**, 4:00 p.m.– 10:00 p.m.
Potomac Nationals Baseball Game
Woodbridge, VA

*For more details regarding these activities, go to:
www.culpeperchamber.com*

AUGUST

- Aug 3 **Young Prof. Group Committee**, 12:00 p.m. - 1:00 p.m.
Depot Conference Facility
- Aug 3, 10, 17, 24, 31 **Tuesday Leadshare**, 8:30 a.m.- 9:30 a.m.
Depot Conference Facility
- Aug 3 **Membership Committee**, 8:30 a.m. - 9:30 a.m.
Depot Conference Facility
- Aug 4, 11, 18, 25 **Wednesday Leadshare**, 6:00 p.m. - 7:00 p.m.
Depot Conference Facility
- Aug 5, 12, 19, 26 **Thursday Leadshare**, 8:00 a.m. - 9:00 a.m.
Depot Conference Facility
- Aug 5 **Young Prof. Group Luncheon**, 11:30 a.m. - 12:30 p.m.
Call Chamber for location
- Aug 6, 13, 20, 27 **Friday Leadshare**, 8:00 a.m. - 9:00 a.m.
Depot Conference Facility
- Aug 9 **Non-Profit Council**, 12:00 p.m. - 1:00 p.m.
Culpeper County Library Meeting Room
- Aug 12 **Membership Mixer**, 5:30 p.m. - 7:30 p.m.
Hosted by: Culpeper Times
219 E. Davis St.
- Aug 17 **Executive Committee**, 7:30 a.m. - 9:00 a.m.
Depot Conference Facility
- Aug 18 **Business Development Committee**, 7:30 a.m. - 8:30 a.m.
Depot Conference Facility
- Aug 19 **Business, Industry, & Education Day**, 8:30 a.m. - 10:15 a.m.
Culpeper County High School
- Aug 20 **Small Business Committee**, 8:30 a.m. - 9:30 a.m.
Depot Conference Facility
- Aug 24 **Board of Directors**, 7:30 a.m. - 9:30 a.m.
Depot Conference Facility
- Aug 24 **Pepper Open Committee**, 4:00 p.m. - 5:00 p.m.
Depot Conference Facility
- Aug 26 **Membership Mixer**, 5:30 p.m. - 7:30 p.m.
Hosted by: Museum of Culpeper History &
Piedmont Dispute Resolution Center
803 S. Main St.

*Save the date!
"Pepper Open"
Golf Tournament
September 27, 2010*



**Only our name has changed,
Not our high level of service**



**Cedar Creek Mortgage
Is now Home Savings of America**

We wanted you to know that our mortgage lending office is now part of Home Savings of America, a national savings and loan specializing in home mortgages. Here you'll find the same high level of customer service, a wide variety of home loans at competitive rates, and expert guidance to help you find the best loan to fit your budget, whether you're buying or refinancing a home.

Our service standards

One of the best reasons to choose Home Savings is the high level of service that you'll enjoy. We understand that, once you've made your decision, you're ready to move ahead, not get bogged down in stacks of forms and endless delays. Our experienced loan officers can quickly assess your needs, help with paper work and lock in your rate so that you can close when you're ready.

Our commitment

Home Savings has more than 75 years of experience in providing loans to our customers. While other financial institutions are withdrawing from the market, we're still growing! With our experience and longevity, you can be assured that we will continue to be here for you as your needs change. We want to be YOUR lender, now and in the future.



Home Savings of America

210 North Main Street Ste. 1
Culpeper, VA 22701
Phone (540) 825-3259
Fax (540) 825-3921

Beth Kearns - bkearns@myhsoa.com
Clifford Kearns - ckearns@myhsoa.com



Contact us for information about discounts available for local business referrals

Your lender. Our privilege.

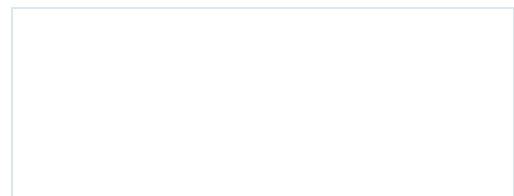




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***For more information.....
call Debbie at the chamber
office at 540-825-8628 or e-mail
dstohlman@culpepervachamber.com***