



# CHAMBER NEWS

MAY / JUNE 2010

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The Chamber News is  
published by  
The Culpeper County  
Chamber of Commerce

109 S. Commerce Street  
Culpeper, VA 22701

Phone: (540) 825-8628  
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**CULPEPERFEST**  
CULPEPER CHAMBER OF COMMERCE

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**Welcome This Year.....**  
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# 2010 LeadCulpeper Graduation



Graduates pictured above; Front row—Lonnie Wilkerson, Megan Powell, Abra Hogarth, Japreshia Clark, Debra Pickett, Raven Yates, Jeffery Mitchell, Martha Snider; Back row—Mark Critchfield, Mike Martin, Richard Colvin, Sandy Boone, Carolyn Gortler, Susan Edwards, and Jack Garber. Not pictured; Jonathan Krawchuk, Cindy Siedel, and Carl Sachs. Congratulations graduates, for a job well done!

I don't know about you but I love that new car smell. Well you would have caught a whiff of that emanating from the Culpeper Depot last Wednesday May 5<sup>th</sup> as the 2010 Graduates of LEADCulpeper celebrated their graduation. These newly minted leaders of our Town and County have spent the last sixteen weeks meeting together with various Government, Civic, Educational and Industry leaders gaining a greater insight into the historic and current issues of our common future.

The graduates not only had the opportunity to listen to and question our Town and County Leaders, they also were required to develop a project of their own choosing to enhance their understanding of Culpeper. The first team's project was entitled the "Checklist Challenge." It was designed to get the residents out of their routine and out exploring the various cultural, historic and recreational events as described in the Culpeper Visitors Guide. We need to remember that discovery of these 'gems' is not a cost of living but an investment in learning.

The second project was entitled "Project GreenPeper." There is a large amount of money spent on current business recycling activities but the majority of our trash is hauled to Amelia County for disposal. The group looked into various methodologies and programs that could be implemented locally. It was discovered that without any direct economic incentives either from the State or local authorities our best recourse is to continue to educate the populace and work with our Governmental leaders to implement a program that benefits both the citizenry and business of Culpeper.

The LEADCulpeper program has been actively training up leaders since 1996. During this time over 100 new leaders have stepped up to make Culpeper what it is today. The 2011 version of this course will soon be opened up for another group of persons looking to learn about and lead our fine Town and County. The future is looking brighter every day - will you step up to keep it shining?

Lonnie Wilkerson, 2010 LeadCulpeper Graduate

# Members in the News.....

**On Thursday, April 22nd, The Piedmont United Way and The Rappahannock-Rapidan Community Services Board/Area Agency on Aging and Senior Volunteer Program**

co-sponsored The President's Volunteer Service Awards. Eleven volunteers received the bronze level award which means they each provided 100 plus hours of service in 2009. Those recipients were; **John Hagarty, Judy Shupp & Syndey White of Culpeper County; Beverly Christiana, Margaret Clarke, Bill Corddry, Cindy Greene, Linda McClanahan & Linda Risse of Fauquier County; Fay Utz of Madison County; and Sue Hurt Shifflett of Orange County.**

The Presidents Volunteer Service Award is a prestigious national award issued by the President's Council on Service and Civic Participation on behalf of the President of the United States, recognizing and honoring Americans who have selflessly dedicated their time, skills, talents and hearts to their communities - making those communities better.

We wish to thank these volunteers for their time, support and selflessness.

**Portrait Artist Elizabeth Bailey** entered four prints in the SEPPA (Southeastern Pro Photographers Association) competition this year. The prints scored a 76, two 77's, and a 78. Congratulations!

Visit Elizabeth's website to view these and other photos; [www.ebaileyportraits.com](http://www.ebaileyportraits.com).

On Thursday, March 25, 2010, **Culpeper Renaissance, Inc.** and the **Town of Culpeper** were presented with a Virginia Main Street Milestone Achievement Award for \$40 million in private investment toward downtown revitalization since being designated as a Virginia Main Street community in 1988.

The award was presented at the **Virginia Main Street Milestone Achievement Awards** ceremony marking the 25th anniversary of the program at a special dinner held at Lynchburg's Craddock Terry Hotel.

"One of the focal points of the Main Street program is to create a business climate that encourages investment in the downtown district. Receiving an award for surpassing the 40 million dollar investment milestone is an unparalleled achievement for a town of this size. The revitalization efforts of the Culpeper Main Street program could not have been this successful without the participation and support of the Town and the community at large, and **Culpeper Renaissance** is grateful to be sharing in this acknowledgment of our community's strength." - Michael Lysczek, President of CRI.

**Desy Campbell, Certified Master Integrative Coach**, continues to mentor coaches in training with the Ford Institute for Integrative Coaching. In mid-May, in San Diego, CA., **Desy** assisted at Blueprint Coaching Training Intensive, here coaches learn more skills, which not only add to their coaching toolkit, the Intensive also provides coaches with more personal skills for continuing their transformational evolution.

**Culpeper County Library** volunteer **Evelyn Fenley** has been selected as Volunteer of the Year by the Virginia Public Library Directors Association.

**Evelyn** not only works the desk 8 hours a week, is an active member of the **Friends of the Culpeper County Library**, but also has started a computer training class for patrons. A retired school librarian, Evelyn has a tremendous amount of patience and a passion for empowering people.

Congratulations, Evelyn! Keep up the good work!

**Appleton Campbell** was featured in an article in the **Discovery** magazine which focused on their top notch customer service and community involvement.

The **Appleton Campbell** team for the **March of Dimes Walk** raised over \$1200 in April..

Two of their service technicians attended additional geothermal training at the Manufacturer's Water Furnace school in May.

Two of their service technicians attended the Water Right school in Wisconsin for water treatment systems in May as well.

And, **Appleton Campbell** is a proud sponsor of CulpeperFest, which will be held June 3! Hope to see you all there!

**Gordon Meriwether – Technology Council Chairman – Culpeper Chamber of Commerce** – Sworn in as President of newly formed AFCEA Chapter (Charlottesville) Armed Forces Communication and Electronics Association April 2010.

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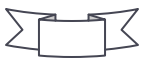
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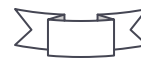
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# Welcome New Members



## **A.A. Lightfoot Limousine & Taxi**

13908 Eggbornsville Road  
Culpeper, VA 22701  
540-829-0997  
Tom Lightfoot  
Taxi/Limousine Service

## **Accounting Associates**

120 Agape Way  
Stephens City, VA 22655  
540-868-9170  
Belinda Burke  
Accountant

## **Butters Team –**

### **RE/MAX Crossroads**

810 South Main Street  
Culpeper, VA 22701  
540-718-6609  
Mike & Ellen Butters  
Realtor

## **Cellular Sales of Virginia**

723 Dominion Square Shopping Center  
Culpeper, VA 22701  
804-672-6300  
Ed Long  
Wireless Retailer

## **Continental Automotive Systems**

13456 Lovers Lane  
Culpeper, VA 22701  
540-825-4100  
Valerie Reid  
Manufacturer

## **Cornerstone Fleet Services, Inc.**

16306 Braggs Corner Road  
Culpeper, VA 22701  
540-829-8703  
Automotive/Light & Heavy

## **Culpeper Sport & Racquet Club**

19055 Industrial Drive  
Culpeper, VA 22701  
540-825-000  
Preston Will  
Recreation/Fitness

## **Dave the Mover, LLC**

11465 Lucky Hill Road  
Bealeton, VA 22712  
540-229-9999  
Local Movers

## **The Farmer's Wife, LLC**

204 East Main Street, #B  
Remington, VA 22734  
540-439-4700  
Caterer/Food Service

## **Fauquier Springs Country Club**

9236 Tournament Drive  
Warrenton, VA 20186  
540-347-4205  
Ashley Samoranski  
Country Club/Recreation

## **Healing Hands Massage Therapy**

13199 Elk Run Road  
Bealeton, VA 22712  
540-439-6502  
Debra Sherbeyn  
Therapeutic Massage

## **Heartland Payment Systems**

P.O. Box 1413  
Madison, VA 22727  
540-308-0060  
Andy Wynham  
Credit Card Services

## **Legends Catering**

9236 Tournament Drive  
Warrenton, VA 20186  
540-347-1212  
Jessica Brose  
Caterer

## **Melaleuca - Bruce, Adriana Casal**

6226 Riverbend Lane  
Reva, VA 22735  
540-547-4319  
Independent Sales

## **Millstone Family Restaurant**

891 Willis Lane  
Culpeper, VA 22701  
540-825-0966  
Ismail Sen  
Restaurant

## **National Counseling Group**

13216 Lovers Lane  
Culpeper, VA 22701  
540-825-0705  
Krista Hale  
Human Services

## **Piedmontradio.com**

P.O. Box 37  
Rapidan, VA 22733  
540-672-1484  
India Rose  
Media

## **Phillips, Ben**

Culpeper, VA 22701  
Individual Member

## **Soap Box Derby of Culpeper**

P.O. Box 82  
Brandy Station, VA  
540-272-1848  
Frankie Gilmore  
Non-Profit Organization

## **So Wise Art, LLC**

10908 Courthouse Road, Suite 102204  
Fredericksburg, VA 22408  
540-273-6667  
Sonja Petersen Wise  
Advertising, Graphic Design, Web  
Site Services

## **The Culpeper Website**

908 Fairwood Drive  
Culpeper, VA 22701  
540-317-3231  
Dean Strong  
Advetising/Publications/Web Site  
Services

## **TML Copiers**

9700 Capital Court, Suite 201  
Manassas, VA 20110  
703-656-2805  
Tom Fanucci  
Multi Functional Printers/Copiers

## **Wine Trail Homes, LLC / Keller Williams Realty**

433 Meadowbrook Shopping Center  
Culpeper, VA 22701  
540-825-7441  
James Herdman  
Realtor

Help y  nity!

Are you looking to cultivate your young professionals to work with the community? Have you been looking for ways to make your employees better at their jobs? Do you want happier employees? The Chamber of Commerce is here to help with the Young Professionals Group. Put simply, the YPG is a meaningful networking group of dedicated, young professionals ranging in age from 21 - 40. The mission of the group is to create a platform for members to build relationships, develop professionally and contribute to the local community through specific activities.

#### Upcoming events:

**May 25** - After Hours Social @ Thyme Alley from 5:30pm-7:30pm

**June 10** - Luncheon BYO @ The Depot from 11:30am-12:30pm with Beth Burns from Culpeper Tourism presenting on "Exploring Your Own Backyard."

The Young Professionals are also working hard in order to exceed the previous fundraising goal for the March of Dimes fundraiser "March for Babies" in September.

## R.A.V.E. Luncheon

11:30 a.m. - 1:00 p.m.

June 8, 2010

Country Club of Culpeper

R.S.V.P. on line -

[www.CulpeperChamber.com](http://www.CulpeperChamber.com)

For more information contact Debbie or Martha at (540)825-8628

Our June Sponsor;

*Hospice of the Rapidan*

# LEADSHARE 2010

## CULPEPER BUSINESS PARTNERS TUESDAY LEADSHARE GROUP

Join us Tuesdays at 8:30 a.m. at  
RADISHES & ROSES located  
106 W. Cameron Street in Culpeper.

We have grown over 100% in the last year since becoming a part of the chamber due to our wonderful group dynamic and referred closed business. See what the power of networking can do for your business!

### Business openings currently include:

- \*Mechanic \*Florist \*Hairdresser \*Computer Repair
- \*Gym Personal Trainer \*Travel Agent \*Electrician
- \*Plumber \*Lawyer AND MORE

Any Questions?

Please Contact President: Bill Canavan  
(434) 466 - 1925 cell



## New Evening Leadshare Group

Meeting on June 9, 2010  
6:00 p.m. - 7:00 p.m.  
At the Depot Conference Facility  
113 S. Commerce Street  
Culpeper

Can't do early mornings?  
Lunch time too busy?  
This evening group may be  
just what you are looking for.  
Come and help kick off this new  
Leadshare Group!



Interested?  
Contact Karen Souder  
703-994-6497  
Karen@kmsouder.com

## THURSDAY LEADSHARE GROUP

Please visit the Thursday LeadShare Group!  
8:00 a.m., Every Thursday Morning  
Depot Conference Facility

With nearly 30 local businesses represented, the Thursday LeadShare group is celebrating it's 10th year in existence and our members have passed and received thousands of referrals. "The impact this group has had on my business and my ability to build relationships with other local businessmen and women has been amazing. I highly recommend it to anyone that wants to grow their business by means of referral." - Tom Stewart, SLS Mortgage

We currently have opening for : Lawyers, Caterers, Psychologists, Sign Shops, Banks, Plumbers, Electricians, HVAC Specialists, Doctors, and more!

For more information call  
Tom Stewart @ 540-229-4846 or  
Kelly McBride@ 703-585-0315



## Friday Leadshare Group

Introducing the Friday, Chamber of Commerce, LeadShare group: The group was started by two of the current members, Chris Williams and Theresa Dalman, over 5 years ago. In that short time span the group has grown to now have 18 members. Last year our members received a collective total of \$125,000.00 in closed business by coming to our weekly meetings. The initial investment to join is only \$60.00. Besides getting great referrals and a phenomenal return on your investment you get to meet many new people like you, who are still making it in these troubled times. The vast knowledge our group has to offer concerning owning and running a successful business is more than worth the initial investment alone. Our group meets every Friday at 8:00 AM - 9:00 AM at Radishes & Roses just off of Main and West Cameron Street. You are allowed 2 free visits to sit in and see if this most valuable business generation group is right for you. All businesses are welcome to attend. We look forward to having you join us!

Dustyn Deal, President  
540-229-1161



# 2010 Spring Membership Breakfast & Town Council Candidate's Forum



Town Candidates that are up for election for 2010 answer questions at the Spring Membership Breakfast & Town Council Candidate's Forum. From left to right; Billy Yowell, Mayor Pranas Rimeikis, Steve Jenkins, Dave Lochridge, Ben Phillips, Calvin "Chip" Coleman, & Dan Boring. Not pictured are Jim Risner and Frank Reaves.

On Thursday, April 29, 2010 the Culpeper Chamber of Commerce hosted the Spring Membership Breakfast and Town Council Candidates Forum at the Country Club of Culpeper. The morning started with a delicious breakfast and a room full of attendees who were eager to hear what the candidates had to say.

Two candidates running for the Mayor's seat were incumbent Pranas Rimeikis and candidate Calvin "Chip" Coleman. And up for re-election to the town council were incumbents Billy Yowell, Jim Risner. Add to that five more candidates, Dave Lochridge, Ben Phillips, Dan Boring, Steve Jenkins

During the forum the candidates were asked a series of questions pertaining to current local issues.



With a time limit of a one minute answer per question, the candidates kept their answers short and to the point for our listening audience.

There were a series of questions on a variety of topics. These were just a few of the topics that were discussed; Water & Sewer, Recycling, BPOL tax, and strengthening our local economy.

And the results of the election..... Calvin "Chip" Coleman is our new Mayor; Billy Yowell and Jim Risner will continue on for another term; and joining the ranks will be Dan Boring and Ben Phillips.

Also, Dave Lochridge was appointed to fill a recent vacancy on town council and has begun serving the remaining term for that seat.

**Congratulations to all!**

# Ribbon



# Cuttings

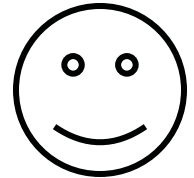
The staff, students, and community would like to take this opportunity to thank everyone for attending our Ribbon Cutting Ceremony for the first of two playgrounds.

We would not be here without the hard work, determination, time, and efforts put forth by everyone in this community.

As you are aware, we are still avidly working to establish the necessary funds to build the playground that would serve grades third through fifth. If you want to know how you can help, please contact the school's PTO.

Sincerely,  
Mrs. Timmons, Principal  
Mr. Collins, Assistant Principal

## *Yowell Elementary School Playground*



## Millstone Family Restaurant



### **Culpeper's Newest Family Restaurant Celebrates Grand Opening**

Local government representatives, business owners, Chamber of Commerce members, customers and friends gathered Monday, May 03, to celebrate the grand opening of Millstone Family Restaurant, located just off the south Culpeper exit from Route 29 in the former location of Golden Corral.

Owner Ismail Sen, pictured cutting the official ribbon was joined by Culpeper County Administrator Frank Bossio, Manager Errin Timmons, local businessman and civic leader, Joe Daniels and Chamber President, Jim Charapich. He is pleased with the response of the community and other local businesses who have welcomed him and his family to Culpeper. He added that the people of Culpeper and his customers are friendly and kind and he looks forward to serving them for many years.

Diners enjoying lunch during the grand opening commented that the food was "wonderfully home style" and that the portions were generous. The menu, in addition to a full breakfast, includes a wide range of sandwiches and wraps, traditional entrée selections, fresh seafood dinners, and premium cut steaks. Soups are homemade and created fresh each day. In addition, there are daily and weekly specials.

Millstone is opening at a tough time in our local economy and is a welcome addition in this community. In addition to tax revenue generated, Millstone Family Restaurant employs 40 to 60 full and part time food service professionals who live, work, and likewise contribute to our economy.



### Culpeper Community Conversation on Aging

Thursday, June 17th 6:00 p.m.  
Germanna Daniel Technology Center

#### Why is a Conversation on Aging Important to You?

- Within ten years 1 in 4 citizens will be over 60
- Older citizens will need support from the community to remain here (your parents/grandparents)
- Rising Seniors (Boomers) will have different ideas about how to grow older
- Parents wonder what the world will be like when their children grow up
- Local government will need to plan for the community needs of older citizens
- Businesses will have to adapt to the changing market
- More of us will be caregivers for parents/family



*Attend the Conversation on Aging and share your thoughts about creating a community that will value and support all of us as we grow older.*



For more information contact Kathi Walker at 540/829-6405 or Email: [kwalker@agingtogether.org](mailto:kwalker@agingtogether.org)

*Thank you Culpeper Baptist Retirement Community for your generous support.*

# Find us on...

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## MASCO BUILDER CABINET GROUP

The Culpeper County Chamber  
of Commerce  
recognizes  
**MASCO BUILDER CABINET GROUP**  
for their  
**2010 Industry Excellence Award**

**Kris Pierce** accepts the award  
from Chamber of Commerce  
Chairman, **Gary Lee**.

### CONGRATULATIONS!



# R.A.V.E. Luncheons



*March R.A.V.E. Luncheon  
Petersen's Jewelers*

*April R.A.V.E. Luncheon  
Advanced Network Systems*



*May R.A.V.E. Luncheon  
nTelos*



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# *Non-Profit Council Hosts Seminar*



*The Culpeper Chamber of Commerce Non-Profit Council held another informative seminar in May.*

*Guest speakers were CPA, Gary Lee from Yount, Hyde & Barbour and Attorney Bruce Clark from Fray, Hudson, Clark & Walker.*

*They spoke on topics pertaining to the legal and financial aspects of running a non-profit organization.*

*This newly formed council is proving to be an asset to the non-profit community. Please call the Chamber office to find out more information at 540-825-8628 or e-mail at [info@culpepervachamber.com](mailto:info@culpepervachamber.com)*

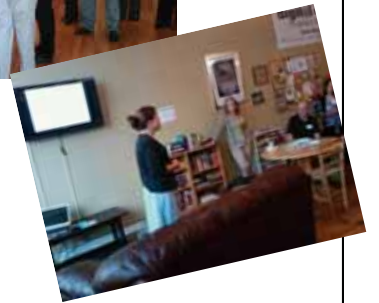
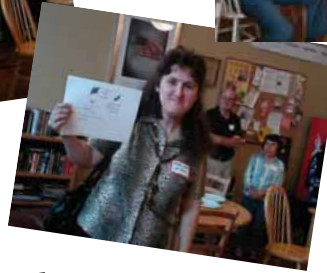
***Watch for more Non-Profit seminars coming your way....***



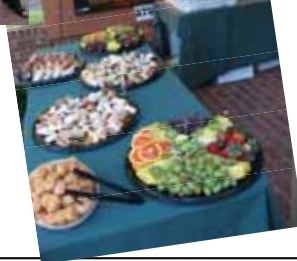
**March Mixer  
Davies & Barrell,  
Holiday Inn Express, Culpeper  
& Kitchen Gourmet Caterers**



**April Mixer  
Humane Society of Culpeper**



**May Mixer  
Virginia Community Bank & The Farmer's Wife Catering**



## CHAMBER OF COMMERCE CALENDAR

### MAY

- May 18, 25 **Tuesday Leadshare**, 8:30 a.m. - 9:30 a.m.  
Radishes & Roses
- May 19, 26 **Wednesday Leadshare**, 8:00 a.m. - 9:00 a.m.  
Call for location
- May 20, 27 **Thursday Leadshare**, 8:00 a.m. - 9:00 a.m.  
Depot Conference Facility
- May 20 **CulpeperFest Committee**, 7:30 a.m. - 8:30 a.m.  
Depot Conference Facility
- May 21, 28 **Friday Leadshare**, 8:00 a.m. - 9:00 a.m.  
Radishes & Roses Cafe
- May 21 **Small Business Committee**, 8:30 a.m. - 9:30 a.m.  
Depot Conference Facility
- May 25 **Board of Directors**, 7:30 a.m. - 8:30 a.m.  
Depot Conference Facility
- May 27 **Fireman's Parade**, 6:30 p.m.  
Main Street Downtown
- May 31 **Memorial Day, Holiday**  
Chamber office closed.

Want to  
participate in the  
**Chamber  
Cash  
Program?**



For more  
information call  
**540-825-8628**  
or e-mail @

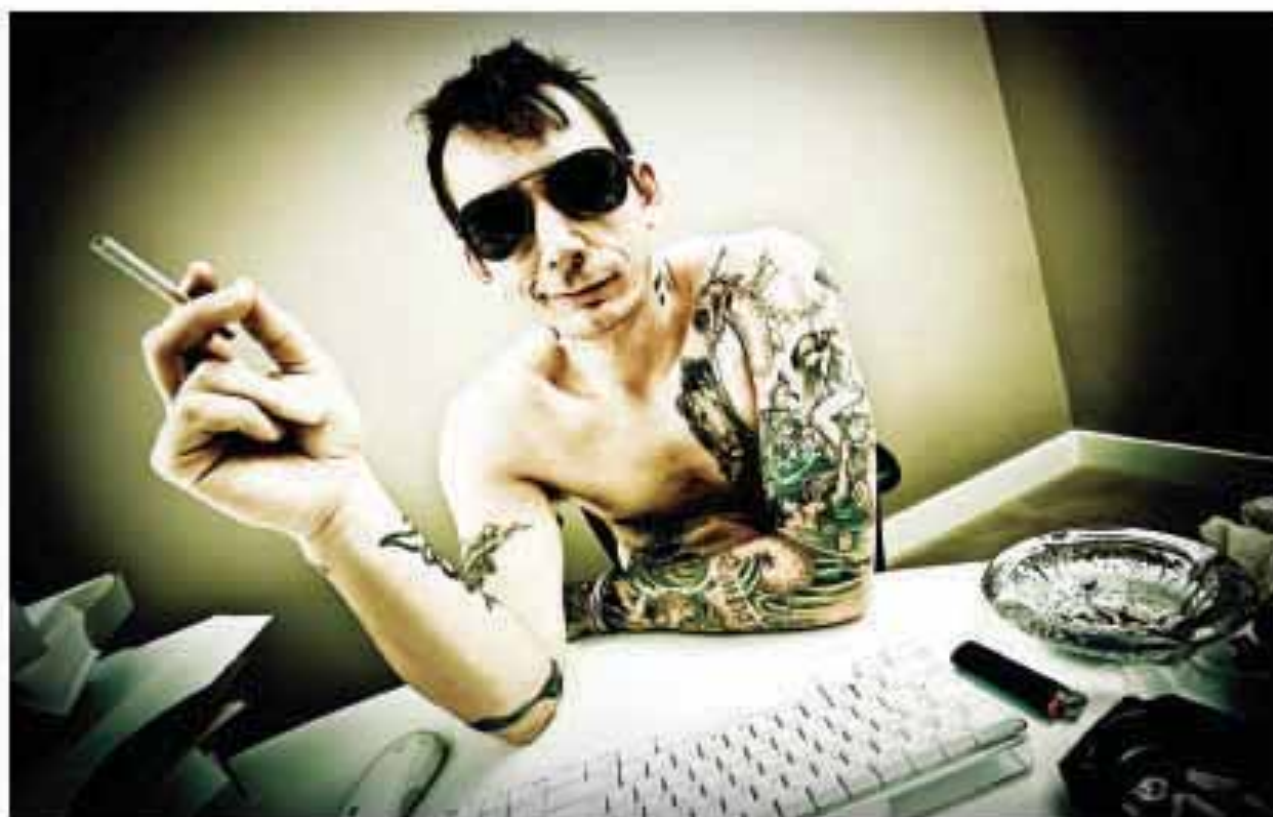
[info@culpeperchamber.com](mailto:info@culpeperchamber.com)

### JUNE

- June **Membership Committee**, 8:30 a.m. - 9:30 a.m.  
Depot Conference Facility
- June 1, 8, 15, 22, 29 **Tuesday Leadshare**, 8:30 a.m. - 9:30 a.m.  
Radishes & Roses Cafe
- June **Young Prof. Group Committee**, 12:00 p.m. - 1:00 p.m.  
Depot Conference Facility
- June 3 **CulpeperFest!** 4:00 p.m. - 8:30 p.m.
- June 3, 10, 17, 24 **Thursday Leadshare**, 8:00 a.m. - 9:00 a.m.  
Depot Conference Facility
- June 4, 11, 18, 25 **Friday Leadshare**, 8:00 a.m. - 9:00 a.m.  
Radishes & Roses Cafe
- June 8 **R.A.V.E. Luncheon**, 11:30 a.m. - 1:00 p.m.  
Country Club of Culpeper  
Sponsor: Hospice of the Rapidan
- June 10 **Young Professionals Group Lunch**,  
12:00 p.m. - 1:00 p.m.  
Depot Conference Facility
- June 11 **Marketing Committee**, 8:30 a.m. - 9:30 a.m.  
Depot Conference Facility
- June 15 **Executive Committee**, 7:30 a.m. - 9:00 a.m.  
Depot Conference Facility
- June 15 **Human Resource Council**, 11:30 a.m. - 1:30 p.m.  
Human Services Board Room (above Foti's)
- June 16 **Business Development & Assistance Committee**,  
7:30 a.m. - 8:30 a.m.  
Depot Conference Facility
- June 18 **Small Business Committee**, 8:30 a.m. - 9:30 a.m.  
Depot Conference Facility
- June 22 **Chamber Board Meeting**, 7:30 a.m. - 9:30 a.m.  
Depot Conference Facility
- June 22 **Non Profit Council**, 12:00 p.m. - 1:30 p.m.  
Culpeper County Library
- June 24 **Membership Mixer**, 5:30 p.m. - 7:30 p.m.  
Hosted by: Miller Orthodontics



[www.pepper-perks.com](http://www.pepper-perks.com)



## You Don't Leave Your Front Door Open to Criminals, But What About Your Network?

You're not the Pentagon. Or Wells Fargo. You're a small or mid-sized company. There are millions of companies that are larger and more prosperous than yours. So, what does your network have that any cyber criminal would want? Plenty.

Hackers want your data. Once inside your network, a hacker can extract and use anything stored on your computers. This includes your e-mail addresses, accounting files, credit card numbers and employee payroll info, to name a few.

Hackers want your computer's identity. A hacker can use the identity of your computers as a covert bouncing-off point from which to probe and hack into networks of other companies.

Hackers want your computing power. Inside your network, a hacker can take over your computers' CPUs and use them for illegal processing activities. Operating low on the radar, these exploits often go unnoticed while quietly draining your network of its computing power.

Hackers want your bandwidth. Just as your CPU can be commandeered for illicit processing tasks, your Internet connection can be hijacked and used to damage other businesses.

### Security Solutions

- Firewall and Unified Threat Management
- Anti-virus / Anti-spam
- Web and E-mail Content Filtering
- Bandwidth Usage Management
- Intrusion Prevention
- Data Loss Prevention
- Virtual Private Networks (VPNs)

### Security Services

- Network Inventories
- Security Audits
- Wireless Vulnerability Assessments

### Managed Security Services

- Systems Configuration
- Security Monitoring
- Incident Alerts and Notification
- System Updates and Patches
- Managerial Reporting

### Support Services

- Proactive Maintenance Support
- Remedial Technical Support



**advanced  
network  
systems**

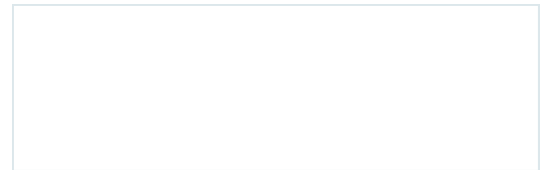
To evaluate your security risks and put the right measures in place to protect your company, contact Advanced Network Systems at 800.639.6757 or [sales@getadvanced.net](mailto:sales@getadvanced.net) | [www.getadvanced.net](http://www.getadvanced.net)



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